
CHAMBERS ASIA-PACIFIC 2023

The Leading Lawyers and Law Firms in Asia-Pacific

Vietnam



Corporate/M&A

Corporate/M&A	Corporate/M&A	Band
Leading Firms	Senior Statespeople	WI
Band 1	Senior Statespeople: distinguished older partners	ma
Allen & Overy	Burke Frederick R <i>Baker McKenzie</i>	co
Baker McKenzie	Vecchi Sesto E <i>Russin & Vecchi Ltd</i>	dir
Freshfields Bruckhaus Deringer	Leading Individuals	rar
VILAF	Star individuals	nu
YKVN LLC	Foster Tony <i>Freshfields Bruckhaus Deringer</i> *	tec
Band 2	Band 1	on
Allens	Bui Linh <i>Allens</i> *	ta:
DFDL	Duc Tran Anh <i>Allen & Overy</i>	tra
Frasers Law Company	Fraser Mark <i>Frasers Law Company</i>	Ma
LNT & Partners	Quang Truong Nhat <i>YKVN LLC</i>	St
Band 3	Seck Yee Chung <i>Baker McKenzie</i>	“Ti
APFL & Partners Legal Vietnam LLC	Tien Bui Thanh <i>Freshfields Bruckhaus Deringer</i> *	cia
Duane Morris Vietnam LLC	Tran Phong <i>VILAF</i>	su
Mayer Brown (Vietnam) LLC	Band 2	“B.
Rajah & Tann LCT Lawyers	Buzenet Jérôme <i>DFDL</i>	tha
Russin & Vecchi Ltd	Dang Anh <i>VILAF</i>	We
Band 4	Dzung Vu <i>YKVN LLC</i>	wa
Asia Counsel Vietnam Law Company Limited	Gisz Justin <i>Frasers Law Company</i>	SG
Lexcomm Vietnam LLC	Lang, PhD Nguyen Thi <i>Duane Morris Vietnam LLC</i>	Nc
Nishimura & Asahi	Nhut Nguyen Huu Minh <i>Russin & Vecchi Ltd</i>	Fr
Tilleke & Gibbins	Band 3	Mc
Venture North Law	Audier Nicolas <i>APFL & Partners Legal Vietnam LLC</i>	kn
Vision & Associates	Harrison David <i>Mayer Brown (Vietnam) LLC</i> *	sp
Band 5	LeDinh Tina <i>Allen & Overy</i>	tio
ACSV Legal	Net Le <i>LNT & Partners</i>	zie
Bizlink Lawyers	Quyen Hoang Nguyen Ha <i>LNT & Partners</i>	cli
Dilinh Legal	Vo Duyen Ha <i>VILAF</i>	tor
DL & Partners	Vu Nguyen Quang <i>Venture North Law</i>	St
* Indicates individual with profile.	Band 4	sin
Alphabetical order within each band. Band 1 is highest.	Cooper Giles <i>Allens</i> *	on
Band 1	Hoang Diep <i>Dilinh Legal</i> *	un
Allen & Overy	Laumonier Etienne <i>APFL & Partners Legal Vietnam LLC</i>	co
What the team is known for Allen & Overy has a highly regarded legal team with a focus on cross-border transactions, acting on high-value M&A, pri-	Massmann, PhD Oliver <i>Duane Morris Vietnam LLC</i>	Fr
	Nam Diep Hoai <i>YKVN LLC</i>	WI
	Schaefer Christian <i>Asia Counsel Vietnam Law Company</i>	De
	Thi Que Vu <i>Rajah & Tann LCT Lawyers</i>	on

Strengths

"The Lexcomm team is very dedicated and supportive. Its particular strengths are responsiveness, commerciality and negotiation skill."

"The team responds to our requests very quickly and the quality of the work is good too."

Work highlights Lexcomm acted for key individual shareholders in Vietnam Australia International Education on closing the divestment to TPG Asia SF VI.

Notable practitioners

Nguyen Viet Ha is a key point of contact for clients.

Nishimura & Asahi

What the team is known for Nishimura & Asahi is well reputed for its proficiency in assisting major Japanese corporates with investments in Vietnam, including joint ventures and M&A. The firm aids a broad selection of clients from a wide variety of industries, including the real estate, manufacturing and renewable energy sectors. The firm is well placed to advise on issues relating to foreign investment regulations in Vietnam. The team includes Vietnamese and Japanese-qualified lawyers. Examples of clients include Marubeni, Hitachi Sustainable Energy and JFE Engineering.

Strengths

"Nishimura & Asahi always give us opinions that are highly professional and take into account practicalities."

"The firm has a good blend of local and foreign lawyers who are very knowledgeable and experienced with complex issues."

Work highlights Nishimura & Asahi assisted Marubeni with its establishment of a joint venture with Fujiya to import and distribute products in Vietnam.

Notable practitioners

The key point of contact at Nishimura & Asahi is Tokyo-based Hikaru Oguchi, as well as Kazuhide Ohya, who is the Ho Chi Minh City office represent-

committed and professional." "He is responsive and provides good legal advice." **Chuyen Hong Huu Le** is a senior associate at Tilleke & Gibbins' Ho Chi Minh City office. She regularly advises clients on company incorporation, as well as licensing matters in the pharmaceutical sector. **Strengths:** "She has deep industry understanding and is solution-oriented." "Chuyen is an extremely dependable and commercially savvy lawyer who provides top-notch service to clients."

Venture North Law

What the team is known for Venture North Law has an active team of lawyers based in Hanoi, advising local and regional clients on cross-border acquisitions, sales and joint ventures. The firm offers expertise in diverse sectors ranging from energy and real estate to technology. The team offers experience of acting for both multinational corporates as well as small and medium-sized Vietnamese enterprises.

Strengths

"Venture North Law are familiar with M&A transactions in Vietnam and are experienced."

Notable practitioners

Nguyen Quang Vu is the managing partner of Venture North Law and is based in Hanoi. He has considerable experience handling corporate transactions and is recommended for the high quality of his advice. **Strengths:** "Nguyen Quang Vu is very smart and can handle very complicated matters with excellent drafting skills."

Vision & Associates

What the team is known for Vision & Associates has a skilled team of lawyers, which regularly advises foreign companies on corporate matters related to their operations in Vietnam. The firm continues to be especially active advising asset managers and private equity funds with targets in the country. The practice is also skilled in acting on a range of compli-

sectors and an equally broad local advocacy network that enables us to navigate the Vietnamese regulatory landscape with confidence and precision."

"ACSV provides a strong holistic understanding of us as a client, is adaptive in supporting us and has been helpful at bringing in legal specialists to support us."

Notable practitioners

Mark Oakley is the managing partner of ACSV Legal in Ho Chi Minh City. He regularly assists foreign corporates with their inbound investments, restructuring and business licence matters. **Strengths:** "Mark has a special ability to diagnose and resolve complex legal matters."

Bizlink Lawyers

What the team is known for Bizlink Lawyers is a Vietnamese law firm with offices in Hanoi and Ho Chi Minh City. The firm houses a respected corporate practice that regularly advises multinational corporations as well as domestic corporates. The department has expertise in the real estate and automotive sectors, as well as the technology, hospitality and manufacturing spaces. The team handles corporate restructuring, joint venture and foreign investment mandates. Westlake View Real Estate and Rorze Robotech Company are clients.

Strengths

"Bizlink Lawyers are professional and supportive, with good commercial awareness, and are responsive to our business requirements."

"The firm is careful, meticulous and detailed. It proactively works to understand customers' questions."

Work highlights Bizlink Lawyers assisted Rorze Robotech with a wide range of legal issues in Vietnam, including corporate governance and investment regulations, as well as labour, land and tax issues.

Notable practitioners

Do Trong Hai and Tran Thi Ngan are key contacts for clients.

<https://chambers.com/department/venture-north-law-corporate-ma-asia-pacific-8:354:230:1:23060618>